

WHOLESALE ASSOCIATION OF THE NORTH EAST

MEMBERSHIP APPLICATION

for Wholesaler-Distributors



CRITERIA FOR MEMBERSHIP

Article III of the Association's Bylaws provides for the classifications, eligibility, voting rights and privileges, admission, termination and reinstatement of all members.

1. COMPANY INFORMATION

This information will be included in both the public and members-only membership directories.

COMPANY NAME _____

Applicant is a (select one): Sole Ownership Partnership Corporation

Applicant has operated under the present ownership (indicate since year or # of years) _____

HQ ADDRESS _____

CITY, STATE, ZIP _____

MAIN PHONE _____

MAIN FAX _____

WEBSITE _____

TOTAL # OF LOCATIONS _____

Include HQ, CDCs, branches and twigs from which sales are made, stock is maintained and/or merchandise is distributed to customers (PHCP-PVF products only)

2. MAIN MEMBERSHIP CONTACT

Select information (*) is included in the public membership directory. Unless otherwise indicated, telephone(s), fax and e-mail information will be included only in the members-only membership directory.

* NAME _____

* POSITION/TITLE _____

* MAILING ADDRESS _____

* CITY, STATE, ZIP _____

DIRECT PHONE _____ Do Not Include

DIRECT FAX _____

CELL PHONE _____

E-MAIL ADDRESS _____

3. ANNUAL DUES

The fiscal year is **January 1 thru December 31**. Annual dues also include membership in the American Supply Association (ASA) and are based on a company's total annual sales volume for plumbing-heating-cooling-piping (PHCP) and industrial pipe-valve-fitting (PVF) products only. Please indicate total annual sales volume (PHCP-PVF products only). **This annual dues schedule is valid until December 31 of the current calendar year.**

- | | |
|--|--|
| <input type="checkbox"/> Less than \$1M - \$775 | <input type="checkbox"/> \$25M to \$50M - \$3,200 |
| <input type="checkbox"/> \$1M to \$2M - \$935 | <input type="checkbox"/> \$50M to \$125M - \$3,995 |
| <input type="checkbox"/> \$2M to \$5M - \$1,175 | <input type="checkbox"/> \$125M to \$250M - \$6,090 |
| <input type="checkbox"/> \$5M to \$10M - \$1,605 | <input type="checkbox"/> \$250M to \$500M - \$7,600 |
| <input type="checkbox"/> \$10M to \$15M - \$2,330 | <input type="checkbox"/> \$500M+ - \$9,510 |
| <input type="checkbox"/> \$15M to \$25M - \$2,885 | |

For a company that joins as a new member after January 31 of the current fiscal year, any prorated portion of the paid annual dues will appear as a credit on the renewal notice for the following fiscal year. Dues, contributions or gifts to WANE and ASA are not deductible as charitable contributions for federal income tax purposes. However, dues payments are deductible by members as an ordinary and necessary business expense.

4. ACKNOWLEDGMENTS

Article III of the Association's Bylaws provides for the classifications, eligibility, voting rights and privileges, admission, termination and reinstatement of all members. This application for membership is submitted for consideration by the Board of Directors and the undersigned acknowledges the following on behalf of the applicant:

- The applicant is primarily engaged in wholesale distribution of plumbing-heating-cooling-piping and/or industrial pipe-valve-fitting products in the United States, its territories and/or Canada
- The applicant provides such wholesale distribution functions as maintaining and owning a diversified inventory of industry products, breaking bulk shipments, delivery services, extends credit to diversified and varied customers, and sales and technical assistance to suppliers and to diversified and varied customers
- The applicant does not perform, directly or indirectly, the functions of a plumbing, heating, cooling, piping, mechanical and/or industrial contractor
- Provided the application for membership is approved by the Board of Directors, association staff will contact the undersigned to provide additional information about the number of employees, branch locations, additional contact persons, product segments, product lines and retail operations
- CONFIDENTIALITY:** Information about an applicant's or member's annual dues and total annual sales volume is maintained by association staff in the strictest of confidence and will not be made available to any individual or organization outside of the Association's headquarters
- PAYMENT:** Full payment for annual dues must accompany this application. Please make check payable to Wholesalers Association of the North East (WANE). All checks must be drawn on a U.S. bank

SIGNATURE _____

PRINT NAME _____

DATE _____

Please Submit Completed Application & Payment to:

WHOLESALE ASSOCIATION OF THE NORTH EAST
 1200 N. Arlington Heights Rd., Suite 150
 Itasca, IL 60143
P > 630.467.0000 **F** > 630.467.0001
E > WANE5@asa.net **W** > www.WANE5.org

STAFF USE ONLY

Received _____
 Check No. _____
 Acknowledged _____
 Approved _____
 Payment Processed _____
 Welcomed _____

Representing Region 5 of ASA