



**FRANCESCA GIANNONI-CRYSTAL, ESQ\***

**\*ADMITTED IN NEW YORK AND ITALY**

## **PROFESSIONAL EXPERIENCE**

Former legal consultant for the Italian Employers' Association and former Deloitte Legal for several years, she then opened her own practice, where she was on retainer for major companies and international groups. She provided assistance to a wide range of clients (banks & financial institutions, industrial & commercial companies) both in Italy and in other countries. In particular, she was on general retainer with the legal office of a major Italian listed company operating in the Internet and mobile value-added services, with direct responsibility for legal issues of the foreign companies of the group (US, UK, Spain, China, Brazil, Argentina); there she was involved in setting up of branches and offices all over the world and in drafting & negotiation of international commercial agreements. She assisted Italian companies in business and operations in several European countries (Spain, Germany, France, Czech Republic, Portugal, UK), in Asia (Mainland China, Hong Kong, India, Indonesia), Australia, US, and Latin America (Brazil, Argentina). Her practice has focused on transactional work (contracts, commercial law, banking law, Internet law, business law, international transactions, merger & acquisitions, constitution and reorganization of companies, financing, and property development). This year she co-founded, together with Prof. Nathan M. Crystal, Crystal & Giannoni-Crystal LLC.

## **EDUCATION**

She graduated *cum laude* from the Charleston School of Law and with maximum grades from University of Florence (Italy).

## **PUBLICATIONS**

- *Understanding Akzo Nobel: A Comparison of the Status of In-House Counsel, the Scope of the Attorney-Client Privilege, and Discovery in the U.S. and Europe*, (2011) together with Nathan M. Crystal, *Global Jurist*: Vol. 11: Iss. 1 (Topics), Article 1, available at: <http://www.bepress.com/gj/vol11/iss1/art1>
- *Contract Enforceability During Economic Crisis: Legal Principles and Drafting Solutions*, (2010) together with Nathan M. Crystal *Global Jurist*: Vol. 10 : Iss. 3 (Advances), Article 3, available at: <http://www.bepress.com/gj/vol10/iss3/art3>
- *Comment to decision 624/2008 of Florence Court*, *Il Foro Toscano*, 2/2008.

## **LANGUAGES**

Italian (mother tongue), English (fluent), Spanish (good), German (good), some French and Portuguese.